

CHRYSLER CORPORATIO

P. O. BOX 1628 . DETROIT 31, MICHIGAN

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TO ALL DE SOTO DEALERS:

SUBJECT: DE SOTO CORONADO

The 1955 Coronado is on its way! And this year, more than ever, the De\Soto Coronado affords your new car prospects the opportunity to express their individuality and discrimination of taste for a modest price.

The 1955 Coronado will be built in one body style (Fireflite 4-Door Sedap). To set it apart as a distinctively different De Soto, the Coronado will be offered with a dramatically new 3-tone exterior color treatment; available in any combination of 3 basic colors: Coronado Aqua, (a new, specially blended pigment), Black and Surf White. Roof, body and Color Sweep (standard equipment on the new Coronado) may be ordered in any combination of these 3 basic Coronado colors.

Coronado interiors have been executed with a lavish hand. Smart, linen finish vinyl headlining, rich, genuine leather bolsters, and luxurious nylon matelasse upholstery all perfectly color keyed, in Coronade Aqua and Surf White, to the dramatic exterior 3-tone color styling.

During the next few days you will receive a special Coronado announcement brochure illustrating the magnificent color styling and describing the extra features of the 1955 Coronado.

The new Coronado deserves, and will get, powerful advertising support, be featured on TV and radio, and in national magazines in full color.

We have attached special Coronado order blanks and price list for your immediate use. As production will be determined by the number of orders we receive from you, it is of extreme importance that we have your Coronado orders as quickly as possible. Make out your Coronado orders now! Get them in the mail today!

The 1955 Coronado is a striking addition to the most smartly styled line of automobiles in America today, and offers to every De Soto dealer the competitive sales advantages for stepped up volume and increased profit.

Very truly yours,

J. B. Wagstaff, Vice Fresident

In Charge of Sales

DS-494

## DE SOTO DIVISION

CHRYSLER CORPORATION

## CONFIDENTIAL BULLETIN

TO ALL DE SOTO DIRECT DEALERS (Except in the State of Texas):

Following is the Wholesale Price at Factory, Detroit, Michigan, Factory Retail Price at Factory, Detroit, Michigan, Suggested Price to Associate Dealers and the Distribution, Excise and Handling Charge for the Coronado Package when installed at the factory.

Factory			
Retail	Wholesale	Suggested	•
Price at .	Price at	Price	Distribution
Factory,	Factory,	to	Excise
Detroit,	Detroit,	Associate	and
Michigan	Michigan	Dealers	Handling
\$ 172.00	\$ 130.00	\$ 136.50	\$ 13.00

Consisting of following special equipment items:

Coronado Package .

Special Trim Special Paint (3-Tone) Color Sweep Sun Cap Visor

The above package is available in the color combinations shown as follows:

Code	Roof Panel	Lower Body	Color Sweep	Trim
430	Black	Coronado Green	Surf White	Turquoise
431	Black	Surf White	Coronado Green (	Cloth
432	Surf White	Coronado Green	Black	( and
433	Surf White	Black	Coronado Green	( Ivory
434	Coronado Green	Black	Surf White	( Leather
435	Coronado Green	Surf White	Black	Code 477
мотте:	The Coronado Pacl	kage will be desi	gnated by body ty	pe Code 45 on

The foregoing Retail, Wholesale and Suggested Price columns do not include any State and/or local taxes, Distribution, Excise and Handling charge or transportation charges.

shipping orders and invoices.

ALL PRICES, ALLOWANCES, CHARGES AND SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

J. B. WAGSTAFF
Vice President
In Charge of Sales
DE SOTO DIVISION

Feb. 14, 1955

No. H7-A

Package
for
1955
S-21
Fireflite

Coronado

DeSoto 4-Door

Sedan

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